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C O N F E R E N C E

THE SPEAKERS

## MARE FORUM 2006

τα πάντα ρεί  
everything flows

Herakleitos 471 B.C.



The Green Paper and Shipping

Markets forecasts

Investments and Finance

Human factors

Environment - safety

Transport sustainability

25 & 26 September  
Astir Palace Hotel

Athens - Greece

MARE FORUM

Lloyd's List

Founded 1734

Michael Grey Conference Chairman / Columnist  
Lloyd's List Ioannis Tzoannos Secretary General  
Ministry of Mercantile Marine, Greece Joe Borg  
EU Commissioner Fisheries and Maritime Affairs  
Ida Skard Director General The Royal Ministry of  
Trade and Industry Norway George Economou  
Chairman and CEO DryShips Inc. George Gratsos  
President, Hellenic Chamber of Shipping / Member  
of the Board of Directors, Union of Greek Shipow-  
ners Stathis Gourdomichalis CFO FreeSeas Inc.  
Jannis Platsidakis Chief Executive Officer, Anan-  
gel Shipping Sergey Burima General Manager  
Chartering, Fleet Management and Operations,  
Sovcomflot Roberto Giorgi CEO VShips Leonidas  
Demitriades-Eugenides Member of the Board of  
Directors Union of Greek Shipowners Nikos Varva-  
tes Chairman Naftotrade Shipping and Commercial  
SA and Chairman of the Union of Short Sea Oper-  
ators in Greece Nathalie Soisson Transport Safety  
Group Coordinator Total Mauro Balzarini Mana-  
ging Director SIBA Ships Geert Dokter Managing  
Director MPC Münchmeyer Petersen Steamship BV  
Rajaish Bajpae President The Eurasia Group of  
Companies Erik Bartnes Member of the Board  
Pareto Basil Mavroleon Managing Director Charles  
R. Weber Company Inc. USA Willem de Ruiter  
CEO European Maritime Safety Agency EMSA Paul  
Markides Director Oil Companies International  
Marine Forum OCIMF Anthony Zolotas Managing  
Director Eurofin Rolf A. Wikborg Managing Direc-  
tor AMA Capital Partners/AMA Norway A/S Paul  
Slater Chairman First International Corp John  
Richardson European Commission - Coordinator  
Maritime Policy Task Force Brian Wadsworth  
Director Logistics and Maritime Transport Depart-  
ment for Transport UK Robert C. Somerville Chair-  
man and CEO American Bureau of Shipping Rear  
Admiral Robert C. North (USCG RET) President  
Northstar Maritime Birgit Sølling Olsen Director  
for Shipping Policy Danish Maritime Authority  
Jean-Frédéric Laurent Head of Research Barry  
Rogliano Salles Colin Gridland Director Research  
Braemar Seascope Fotis Karamitsos Director  
Maritime and Inland Transport; Intermodality DG  
Transport and Energy European Commission Clay  
Maitland Managing Partner, TRI/Marshall Islands  
Registry Ugo Salerno CEO RINA Niko Wijnolst  
Chairman, Dutch Maritime Network Alfons Gui-  
nier Managing Director ECSA Marianne Lie Mana-  
ging Director, Norwegian Ship-owners Associa-  
tion Till Brown Head of Competence Centre  
Germanischer Lloyd George M. Chalos Partner,  
Chalos, O'Connor & Duffy, LLP Bote de Vries Head  
of Investment Management and agent of Naviga-  
tion Finance Corporation and Deucalion Aviation  
Funds Harilaos Psarafitis Professor National Tech-  
nical University of Athens and Former CEO Piraeus  
Port Authority Alan Gavin Marine Director, Lloyd's  
Register Jean Richards Executive Chairman Quan-  
tum Shipping Services Limited Dimitris Mitsatsos  
Helmepa/Intermepa John Guy Partner Merlin  
Corporate Communications Hanna Lee Behrens  
DNV Fellow - Environment Bernard Anne Managing  
Director Bureau Veritas Roberto Cazzulo Deputy  
Director Marine Division RINA SpA Michael  
Cabibbo Managing Director Worldwide Ecological  
Shipping & Transport Dimitrios V. Lyridis Assistant  
professor NTUA - Executive Consultant OceanFi-  
nance Ken McLean Director and Chief Executive  
The Bahamas Maritime Authority Jeffrey G. Lantz  
Director of Standards, Prevention Directorate, US  
Coast Guard

# MARE FORUM 2006

"Our vision is that of a Europe with a dynamic maritime economy in harmony with the marine environment"

Commissioner Joe Borg, Galicia 2005

Safety, quality, transparency, sustainability and good governance have been recurring themes in successive Mare Forums, which have established a formidable reputation for high level participation in thematic conferences designed to inform policy makers and industry executives in the maritime sector. A further consistent theme in these meetings has been the establishment of an important inter-dependence of those interests which have become identified as the "chain of responsibility" for safe maritime transport. - shipowners and managers, regulators of flag and port state authorities, classification societies and shipbuilders, those who employ ships and those who insure and finance them. Proactive and designed to promote reasoned debate with a constructive outcome, Mare Forums have been a valuable meeting place for industry and its regulators, and consistently demonstrated the value of an integrated approach.

This, of course, resonates strongly with the aims and ambitions of European Commission President Barosso, who last year appointed Commissioner Joe Borg to oversee and inquire into the development of a holistic and integrated maritime policy for Europe. This, said Mr Borg as he explained his programme, would be the development of a policy which would imply a comprehensive strategy for maritime affairs, determining areas where efforts could be integrated and those where reinforced co-ordination might be required. An extensive consultation process is under way and a Green Paper, in which the case for an integrated maritime policy which defines an optimal pathway for economic maritime development, is published in June this year.

How does the "maritime" industry and the participants in its chain of responsibility relate to the wider aims and ambitions of the Green Paper, which of course takes into account issues of energy, sea and ocean use, and the maritime and coastal environment? How will an integrated maritime policy devised for Europe, fit into the wider and global bounds of our planet, and the international regulatory and industrial framework? All Mare Forum participants from throughout the maritime industry and its regulators will identify with the need for their activities to be conducted against a background of sustainability.

The shipping industry is keenly aware that its operations, which affect the public awareness and understanding of maritime enterprise, must be examined against long-term criteria as to whether environmental harm might be caused and what remediation might be possible. The need for good governance and social responsibility have been strongly expressed by increasing numbers of industry leaders, while the "social contract" between our industries and society in general have been recognised as a key issue.

There is a keen awareness that image of the industry is important, and there is a growing enthusiasm for a higher and more visible industry presence, based on the "positive realities" of what shipping delivers to the world. But at the same time there is a recognition that the maritime sector must be publicly committed to sustainable, socially responsible conduct and technology and management must work towards this. At recent Mare Forums there has been strong opinions expressed against merely continuing in the old ways, which might suggest that accidents are statistically rare but "unavoidable" and strongly in favour of the need for continuous improvement.

Mare Forum 2006 in Athens will bring together the authors of the EU Green Paper on Integrated Maritime Policy, along with high level political and industry figures to examine how best such policies can be developed in practical terms. Many within the maritime industry believe that the "joined up thinking" implied by such a policy could be both important and useful, facilitating, as Commissioner Borg has said, "the development of diverse and sometimes conflicting sea-based activities and will thus contribute to economic development without compromising the welfare of future generations." It is similarly believed that such policies should be examined in an international context and are of great interest to regulators and industry figures from other parts of the world.

Green issues, Money issues, Market issues, Political issues, the E.C. Green Paper, in short the big issues of the day for everyone in shipping will be debated by the big people.

**Michael Grey**

Conference Chairman

Editor/Commentator Lloyd's List

**Jannis Kostoulas**

Managing Director

Mare Forum

MARE FORUM

## P R O G R A M M E

More information concerning the Mare Forum conferences can be found on our website at <http://www.mareforum.com>

### SUNDAY 24 SEPTEMBER

18:00 Welcome Reception hosted by EURASIA



### MONDAY 25 SEPTEMBER

08:00 REGISTRATION

#### OPENING

09:00

**Michael Grey**

Conference Chairman / Editor, Commentator, Lloyd's List

09:05

#### WELCOME

**Jannis Kostoulas**

Managing Director, Mare Forum

09:06

**George Gratsos**

President, Hellenic Chamber of Shipping  
Member of the Board of Directors, Union of Greek Shipowners

### session 1

## Setting the scene: The Stakeholders What has been achieved What has to be done

09:10 **SPEAKERS**

**Ioannis Tzoannos**

Secretary General, Ministry of Mercantile Marine, Greece

09:20

**Joe Borg**

EU Commissioner, Fisheries and Maritime Affairs

09:30

**Brian Wadsworth**

Director, Logistics and Maritime Transport Department for Transport UK

09:40

**Ida Skard**

Director General, The Royal Ministry of Trade and Industry Norway

09:50

**Alfons Guinier**

Managing Director, European Community Shipowners' Association

10:00

**Robert C. Somerville**

Chairman and CEO, American Bureau of Shipping  
Vice Chairman IACS

10:10

**Jeffrey G. Lantz**

Director of Standards, Prevention Directorate, US Coast Guard

10:20

Discussion between speakers and audience participants

11:00

Break hosted by **BUREAU VERITAS**



BUREAU  
VERITAS

## session 2

# Sustainability

SESSION  
CHAIRMAN

**Nathalie Soisson**  
Transport Safety Group Coordinator, Total

- 11:20 **SPEAKERS** **The emergence of Europe as a distinctive element in maritime policy**  
**Fotis Karamitsos**  
Director, Maritime and Inland Transport; Intermodality DG Transport and Energy, European Commission
- 11:30 **The Oil Companies agenda**  
**Paul Markides**  
Director, Oil Companies International Marine Forum OCIMF
- 11:40 **What news from the EMSA front?**  
**Willem de Ruiter**  
CEO, European Maritime Safety Agency EMSA
- 11:50 **Flag Competition and Quality Shipping**  
**Clay Maitland**  
Managing Partner, IRI/Marshall Islands Registry
- 12:00 **Which Regulations for sustainable shipping?**  
**Ugo Salerno**  
CEO, RINA
- 12:10 Discussion between speakers, discussion panelists and audience participants on the following theme:

**Should an optional EU register be made available? What conditions and incentives could be contemplated for such a register?**

**Should an EU coastguard service be set up? What might be its aim and functions?**

**Should the European Community become a member of more multilateral maritime organizations?**

DISCUSSION  
PANELISTS

**Brian Wadsworth**  
Director, Logistics and Maritime Transport Department for Transport UK

**Birgit Sølling Olsen**  
Director for Shipping Policy, Danish Maritime Authority

**Alfons Guinier**  
Managing Director, European Community Shipowners' Association ECSA

**Marianne Lie**  
Managing Director, Norwegian Shipowners' Association

**Ida Skard**  
Director General, The Royal Ministry of Trade and Industry Norway

**Ken McLean**  
Director and Chief Executive The Bahamas Maritime Authority

**Niko Wijnolst**  
Chairman, Dutch Maritime Network

13:00 Lunch hosted by **GERMANISCHER LLOYD**



## session 3

# Safety, Environment changing attitudes

SESSION  
CHAIRMAN

**Rear Admiral Robert C. North (USCG RET)**  
President, Northstar Maritime

- 14:20 **SPEAKERS** **The Green shipping agenda: What has to be done**  
**Till Braun**  
Head of Competence Centre, Germanischer Lloyd
- 14:30 **Goal Based Standards and the Safety-Level Approach debate**  
**Harilaos Psaraffis**  
Professor, National Technical University of Athens and Former CEO, Piraeus Port Authority
- 14:40 **The new Class rules debate**  
**Alan Gavin**  
Marine Director, Lloyd's Register
- 14:50 **Building New Ships: I am getting mad..**  
**Geert Dokter**  
Managing Director, MPC Münchmeyer Petersen Steamship
- 15:00 **Marine propulsion from refuse-derived fuel**  
**Michael X. Cabibbo**  
Managing Director, Worldwide Ecological Shipping & Transport
- 15:10 **Social Responsibility and Scrapping issues**  
**Hanna Lee Behrens**  
DNV Fellow - Environment
- 15:20 Discussion between speakers, discussion panelists and audience participants on the following theme:

**Is shipping being left behind in the race for green solutions?**

DISCUSSION  
PANELISTS

**Dimitris Mitsatsos**  
Helmepa/Intermepa

**Willem de Ruiter**  
CEO, European Maritime Safety Agency EMSA

**Nathalie Soisson**  
Transport Safety Group Coordinator, Total

**Niko Wijnolst**  
Chairman, Dutch Maritime Network

**Mauro Balzarini**  
Managing Director, SIBA Ships

**Robert C. Somerville**  
Chairman and CEO, American Bureau of Shipping

**Bernard Anne**  
Managing Director, Bureau Veritas

**Marianne Lie**  
Managing Director, Norwegian Shipowners' Association

**Sergey Burima**  
General Manager, Chartering, Fleet Management and Operations, Sovcomflot

16:10 Break hosted by **THE BAHAMAS MARITIME AUTHORITY**



## Human Factors Challenges

This session is sponsored by the **State University of New York, Maritime College** an alumnus of the University, is funding the sponsorship.



SESSION CHAIRMAN

**Rajaish Bajpae**  
President, The Eurasia Group of Companies

16:30 SPEAKERS

### Supply and Demand

**Roberto Giorgi**  
Chief Executive Officer, V.Ships

16:40

### Criminalization challenges

**George M. Chalos**  
Partner, Chalos, O'Connor & Duffy, LLP

16:50

### More than mariners; driving up brain power

**Jannis Platsidakis**  
Chief Executive Officer, Anangel Shipping

17:00

### Human Factors and Flag Responsibility

**Ken McLean**  
Director and Chief Executive The Bahamas Maritime Authority

17:10

### Is there a need for an academic enhancement of sea skills ?

**Larry Howard**  
Chairman of the Department of Global Transportation and Business State University of New York, Maritime College

17:20

Discussion between speakers and audience participants on the following theme:

**How can the decline in the number of Europeans entering certain maritime professions be reversed and the safety and attractiveness of jobs ensured?**

18:10

End of the 1st day

19:30 – 20:30

**Drinks hosted by INTERNATIONAL REGISTRIES INC., MARSHALL ISLANDS**



20:30 – 23:00

**Conference Dinner**

## Shipping Markets Supply and demand forecasts

SESSION CHAIRMAN

**Basil Mavroleon**  
Managing Director, Charles R. Weber Company, Inc. USA

09:00 SPEAKERS

**Liquid Bulk: Oil & Gas**  
**Jean-Frédéric Laurent**  
Head of Research, Barry Rogliano Salles

09:15

**From Russia with Love; The Transportation of Russian Energy**  
**Sergey Burima**  
General Manager, Chartering, Fleet Management and Operations, Sovcomflot

09:30

**Dry Bulk & Containers**  
**Jean-Frédéric Laurent**  
Head of Research, Barry Rogliano Salles

09:55

**Energy Renewables: The new IMO regulations on the vegoil and bio-fuels trade from a fleet supply perspective**  
**Colin Cridland**  
Director Research, Braemar Seascope

10:10

**Maritime intelligence forecasting**  
**Dimitrios V. Lyridis**  
Assistant professor, NTUA - Executive Consultant, OceanFinance

10:20

Discussion between speakers, discussion panelists and audience participants on the following theme:

**Where to invest your money today: any fresh ideas?**

DISCUSSION PANELISTS

**George Economou**  
Chairman & CEO, DryShips Inc.

**Stathis Gourdomichalis**  
CFO, FreeSeas Inc.

**Jannis Platsidakis**  
CEO, Anangel Shipping

**Mauro Balzarini**  
Managing Director, SIBA Ships

**Erik Bartnes**  
Chairman of the Board, Pareto Group

**Rolf A. Wikborg**  
Managing Director, AMA Capital Partners/AMA Norway A/S

**Bote de Vries**  
Head of Investment Management and agent of Navigation Finance Corporation and Deucalion Aviation Funds

**Anthony Zolotas**  
Managing Director, Eurofin

11:00

Break hosted by **American Express Private Bank**

## session 6

# Finance & Investments

## Go Directly to Jail, Do Not Pass Go, or Collect \$ 200.000

SESSION  
CHAIRMAN

**John Guy**  
Partner, Merlin Corporate Communications

11:10 SPEAKERS

**Advantages of being public**  
**Stathis Gourdomichalis**  
CFO, FreeSeas Inc

11:20

**Advantages of being private**  
**Bote de Vries**  
Head of Investment Management and agent of Navigation Finance Corporation and Deucalion Aviation Funds

11:30

**Investors dilemmas – Do investors understand shipping?**  
**Erik Bartnes**  
Member of the Board, Pareto Group

11:40

**Is Shipping a Private Matter?**  
**Paul Slater**  
Chairman, First International Corp.

11:50

Discussion between speakers, discussion panelists and audience participants on the following theme:

## Buy sell or hold? What will you do?

DISCUSSION  
PANELISTS

**George Economou**  
Chairman & CEO, DryShips Inc.

**Jannis Platsidakis**  
CEO, Anangel Shipping

**Mauro Balzarini**  
Managing Director, SIBA Ships

**Nikos Varvates**  
Chairman, Naftotrade Shipping and Commercial SA  
Chairman of the Union of Short Sea Operators in Greece

**Rolf A. Wikborg**  
Managing Director, AMA Capital Partners/AMA Norway A/S

**Sergey Burima**  
General Manager, Chartering, Fleet Management and Operations, Sovcomflot

**Anthony Zolotas**  
Managing Director, Eurofin

**Jean Richards**  
Executive Chairman, Quantum Shipping Services Limited

**Basil Mavroleon**  
Managing Director, Charles R. Weber Company, Inc. USA

12:50

Lunch hosted by **LLOYD'S REGISTER**

Lloyd's  
Register

## session 7

# Towards an integrated maritime policy: The E.C. Green Paper and Shipping debate

Shipping is an important, but just one subject among many that the European Commission addresses in the Green Paper. How will the shipping sector be affected by the commission's proposal for an integrated European Maritime Policy?

Will the shipping sector benefit or does it stand to lose its position? How should the Commission reconcile the international regulatory framework with its ambitions?

This session will provide some of the answers and the opinions of a broad collection of policy and industry executives. Participation in the debate now is a must as the consultation process of the Commission will end June 2007 and there will only 9 months to go.

14:30

SESSION  
CHAIRMAN

**Introduction by the session chairman**  
**Niko Wijnolst**  
Chairman, Dutch Maritime Network

14:45

SPEAKER

**Shipping in the Green Paper: An Agenda For Discussion**  
**Fotis Karamitsos**  
Director, Maritime and Inland Transport; Intermodality DG Transport and Energy, European Commission

15:00

Forum discussion between the discussion panelists and audience participants on the following theme:

DISCUSSION  
PANELISTS

**Leonidas Demetriades-Eugenides**  
Member of the Board of Directors, Union of Greek Shipowners

**Alfons Guinier**  
Managing Director, European Community Shipowners' Association ECSA

**Paul Markides**  
Director, Oil Companies International Marine Forum OCIMF

**Brian Wadsworth**  
Director, Logistics and Maritime Transport Department for Transport UK

**Ida Skard**  
Director General, The Royal Ministry of Trade and Industry Norway

**Roberto Cazzulo**  
Deputy Director, Marine Division RINA SPA

**Birgit Sølling Olsen**  
Director for Shipping Policy, Danish Maritime Authority

**Bernard Anne**  
Managing Director, Bureau Veritas

17:00

**Conclusions by the conference chairman**  
**Michael Grey**  
Columnist Lloyd's List

17:15 – 18:15

**Farewell Drinks**

# Conference Registration Form

Please read Mare Forum's conditions and cancellation policies carefully before registering.

## MARE FORUM 2006

"everything flows"

**Astir Palace Hotel,  
Athens - Vouliagmeni - Greece  
September 25 & 26, 2006**

To register for the conference, please complete this form in **PRINTED CAPITALS** and return it to Mare Forum by fax: **+31 10 270 98 70**.

Only one delegate should register with this form. Extra copies can be obtained from the conference office, or copies of this form may be used.

For further questions contact Mare Forum on  
T: +31 10 281 06 55  
E: info@mareforum.com  
ruth@mareforum.com

Delegate's name (Mr./Mrs./Ms.) Circle one

Last Name

First Name

Company

Job Title

Mailing Address

Postal Code

City

Country

Telephone

Fax

E-mail

• **Conference Fee: €1190** (€ 1000 plus € 190 19% VAT)

(The conference fee includes attendance and documentation, refreshments, luncheons, receptions and dinners during scheduled breaks in the conference program)

• **Payment Method: CREDIT CARD**

(please check credit card and provide necessary information)

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Signature: \_\_\_\_\_

### CONDITIONS

All participants who wish to attend the conference must be registered. Your registration is Person - Restricted, which means that only the registered participant will be admitted for any of the activities of the conference.

A confirmation of your registration will be sent to you by e-mail. After the conference fee has been received you will be sent a receipt of payment by post.

Any additional information about the conference will be sent to you by e-mail.

### CANCELLATIONS

In case you are unable to attend the conference for any reason at all, no refunds will be made by Mare Forum. Mare Forum only offers the opportunity to send in a substitute participant at no extra charge. The conference office must be notified of the name of the substitute participant before the conference takes place.

### INSURANCE

The conference organisation cannot accept any liability for personal injuries or for the loss of and/or damage to personal belongings of the participants, either during or as a result of the conference. Please check the validity of your personal insurance.

I agree with Mare Forum's conditions,

Date: \_\_\_\_\_

Signature: \_\_\_\_\_