



The Danish Maritime Cluster - an Agenda for Growth

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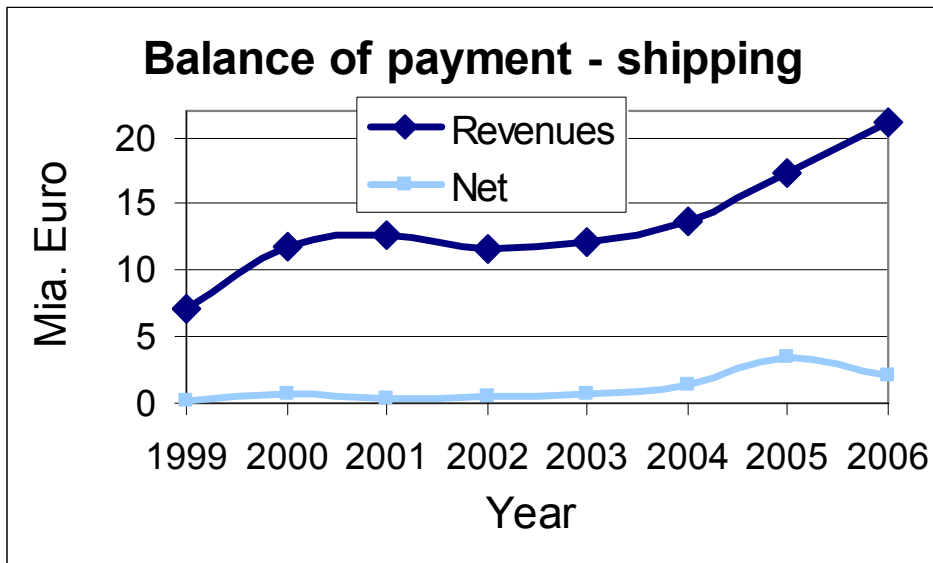
Director General

Danish Maritime Authority



The Danish Maritime Cluster (The Blue Denmark)

Shipping:



Source: Statistics Denmark and Lloyd's Register Fairplay



Danish Shipowners estimate they cater for 10 % of the world freight market.



What defines Danish Shipping Policy?

- Building on long-standing maritime traditions
- Competitive and stable economic framework
- Open markets both abroad and at home
- Quality shipping based on high international standards allowing innovation in meeting these standards
- Involvement of the industry and other stakeholders in policy development
- Shipping is the driver for the Danish Maritime Cluster

Analysis – the basis of the action plan

Denmark compared with:

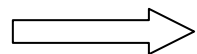
Germany
The Netherlands
Great Britain
Isle of Man
Greece
Cyprus
China
Singapore

Summarized in a SWOT analysis



Result: The seven focus areas of the action plan

- Better education and greater flow of skilled labour into the Danish maritime cluster
- Research, development and innovation in the Danish Maritime Cluster
- Taxation and development financing
- Reduced administrative burdens and fewer Danish national requirements
- Promotion of Danish influence and market access
- Enhanced focus on quality shipping
- An efficient, service-oriented and modern administration



57 new initiatives

Main action points:

- Expansion of the tonnage tax regime to include
 - taxation of pool fees,
 - tax on profits from the sale of tonnage-taxed vessels, and
 - taxation of cable-laying ships
- Campaign focusing on career opportunities in the Danish Maritime Cluster

Main action points:

- European masters on Danish ships
- Digital registration of ships
- Choice of verbal or written information in Danish or English
- Relevant legislation available in English

Future development of Danish registered fleet?

+ 50 % within 5 years