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C O N F E R E N C E

MARE FORUM USA 2004

NAVIGATING THROUGH A SEA OF CHANGE

Toward a Safe,
Secure, Environmentally
Sound and
Profitable Maritime Industry

April 26th & 27th 2004
Hilton Hotel New York

NEW YORK CITY

U.S.A.

MARE FORUM

INTRODUCTION

Navigating through a Sea of Change is a Mare Forum conference that aims to tackle the inhibiting factors which prevent the shipping industry from being profitable, safe, secure and environmentally sound.

Shipping is an essential industry, that grows with world trade and is not threatened by alternative modes of transport. Most of it is operated in a safe and secure fashion, it is technically advanced and it has made substantial strides in its environmental improvements. But it continues to be identified with the bad practices of a sub-standard minority and mostly because the public scarcely knows it is there, is regarded as a marginal player and well down in the scale of public estimation. This is reflected in its poor performance in stock markets and the difficulties it experiences in its attempts to raise capital.

It has scarcely been helped by its traditional volatility, and its feast to famine record over the years. Over competition, political interference in the supply-demand situation, the continued presence of government interests, notably in shipbuilding areas, all contribute to its failure to present a picture of sustained profitability. Against this, there are certain strong and flexible companies which continue to prosper, year on year, free from the short termism that affects the performance of many of their competitors.

"Leave us alone to get on with the job we do best" is the heartfelt cry from the shipping industry, against a background which sees so many difficult issues intruding into the sea transport market. The shipping practitioner indeed navigates through this "sea of change" and it is the scale and extent of these changes which in 2003 cause inordinate concern. Issues of safety and regulation continue to press in on the industry, despite its substantial statistical safety improvements. Because of the sub-standard minority the regulator is increasingly active.

Because of a few highly charged accidents, the whole framework of regulation itself is under threat, with the prospect of regional prescriptions and a chaotic regulatory patchwork around the world that would make the work of international shipping companies exceedingly difficult. A proven and mostly efficient international regulatory system as represented by the International Maritime Organisation is under attack. As a result of political action following a few well-publicised accidents, the shipowner now sees for the first time compulsory age limits on ships, regardless of condition. He has to cope with political threats to the international law of the sea. Additionally, attitudes to flag states are changing, with a more critical view being taken of the performance of some of these. Are we reaching a stage when the flag a vessel flies matters again, as an indicator of quality and of efficient regulatory oversight? The sea of change following 9/11 has also become understandably stormy. The International Ship and Port Facility Security Code also presupposes a whole range of operational changes which shipowners and port operators must take on board in the short term, while barely comprehending the consequences. What will this mean to the smooth running of the ship and the role of the port and terminal in expediting its departure? What will it all cost and how will this be passed on to the user of transport? In the ISPS Code we are heading out to sea, but what is over the horizon is distinctly cloudy?

Despite all the economic uncertainties, many of the shipping industry sectors are showing strong growth and promise, and demonstrating economic improvement. There are exciting investments taking place in the LNG, passenger shipping and container sectors, while both dry bulk and tankers have been exhibiting signs of rude health. But will this continue apace, and how will the capital providers regard the future prospects for the industry in a changing world?

Ships are useless without ports, but the ports and terminals themselves are facing numerous problems, not least their ability to adapt to new security constraints, which comes on top of demand for new facilities, for land for new terminals and for deep water for a new generation of big ships. All this presupposes access to substantial capital for such investments, which the user would rather not pay. But port waters, like the sea itself, reflect changing attitudes, and the old views that port facilities were somehow the responsibility of the nation state seem very dated in relation to new ideas of public/private partnerships for investment, along with the rise of the international port and terminal operating company.

Ports and terminals are increasingly affected by congestion, and the infrastructural conditions in their hinterlands. Coastal, inland and short sea shipping are increasingly being offered as a solution for this landside congestion, and gradually, in a number of locations around the world the empty sea and waterway is being seen as a viable alternative. But this is not a simple modal shift, or a response to a changed government policy, but a long term change that will only occur if there is a willingness to really invest in coastal shipping and there is sufficient original thinking in the ports and waterway areas. There are clearly major opportunities here, whether the congestion on US N-S trunk routes are being considered, or that around major hubs are being considered. Can a strategy be developed?

All of these contemporary issues will be covered in this exciting conference, which will bring together experts from the US and abroad, to produce a passage plan that will chart the way across the sea of change.

THE GOAL:

Identify problem areas within major marine transportation issues, which must be given management emphasis by senior government and industry executives in seeking the right balance of safety, security and environmental protection with profitability

THE PROCESS:

The Forum will examine issues of the day impacting flag and port states, shipowners, markets, ports and terminals and governments. These issues include:

- The ideal balance, of Profit, Safety, Security, and Environmental Protection in Shipping**
- The New Risk in Shipping: Internationalism vs. Regionalism**
- The core business and responsibilities of Flag administrations**
- Trends in Global Commodity Movements, Industry forecasts - consolidations and newbuildings**
- Capital Markets & Availability of capital**
- Maritime security implementation, port challenges**
- Viability of short sea shipping**

Attendees will have the opportunity to learn about, debate and influence the resolution of Forum issues with policy makers from industry and government.

Mare Forum is noted for its unique program structure and emphasis on opportunities for attendee participation, with each panel session including a one hour discussion period along with special discussion group leaders.

THE VENUE:

The venue for the Conference will be the Hilton Hotel in New York City located between Central Park and Times Square. The United States is the world's largest trading nation with New York as a leading port and international center for shipping interests and ship finance. Here, participants will find exceptional business networking opportunities as well as world class leisure activities.

MARE FORUM

CONFERENCE CO-CHAIRS:

RICHARD T. DU MOULIN

Chairman
Intertanko North American Committee
President
Intrepid Shipping LLC

REAR ADMIRAL RICHARD LARRABEE, U.S. COAST GUARD (RET.)

Director
Port Commerce Department
Port Authority of New York and New Jersey

SESSION CHAIRMEN:

MICHAEL GREY

Maritime Editor / Commentator
Lloyd's List

JOSEPH J. COX

President
Chamber of Shipping of America

TACO VAN DER MAST

Member of the Managing Board and
Managing Director
NIB CAPITAL BANK

DANIEL F. SHEEHAN

Advisor
Maritime Administration of the Marshall Islands

PETER SHAERF

Vice Chairman of Short Sea Shipping Co-operative,
SCOOP & Senior Vice President, American Marine
Advisors (AMA)

PROGRAM DIRECTORS

JANNIS KOSTOULAS

President
MARE FORUM

REAR ADMIRAL ROBERT C. NORTH

U.S. Coast Guard (Ret.)
President
North Star Maritime, Inc.

Mare Forum USA 2004 will stand apart from other conferences through its format, content and through the level and degree of interactivity between the participants. Like all Mare Forum conferences, the ultimate goal of the conference is to provide a true forum where all participants are invited to take part in the discussion/ debate periods after every session of high profile speakers from government and industry have directly addressed the issues.

We are looking forward to welcoming you to New York,

26 & 27 APRIL 2004
HILTON HOTEL
NEW YORK USA



SESSION 1

**Setting the Scene;
Identifying the Objectives**

We Have a Dream:

**"The ideal balance, of
Profit, Safety, Security,
and Environmental
Protection."**

**Same Goal - Different
Approach?**

SUNDAY 25TH APRIL 2004

20:00

WELCOME RECEPTION

Hosted by **ABS**



MONDAY 26TH APRIL 2004

08:00

COFFEE AND REGISTRATION

CONFERENCE
CO-CHAIR

09:00

OPENING

RICHARD T. DU MOULIN

Chairman, Intertanko North American Committee
President Intrepid Shipping LLC

RICHARD LARRABEE

Director, Port Commerce Dept. of the Port Authority of
New York New Jersey

session 1:

SPEAKERS

09:10

ADMIRAL THOMAS COLLINS

Commandant, US Coast Guard

09:20

JACQUES MICHAUX

Deputy Director, Maritime Transport, European Commission

09:30

OLUF ULSETH

State Secretary, Ministry of Trade and Industry, Norway

09:40

UGO SALERNO

Chairman, IACS council & CEO RINA

09:50

Break hosted by **ABS**



10:20

ADMIRAL ROBERT E. KRAEMER

President
ABS Americas

10:30

BOB BISHOP

Chief Operating Officer
V. Ships shipmanagement

10:40

**DISCUSSION/DEBATE BETWEEN SPEAKERS, DISCUSSION
LEADERS AND AUDIENCE PARTICIPANTS ON THE
FOLLOWING THEME:**

**The New Shipping Risk:
Internationalism vs. Regionalism**

12:00

LUNCH hosted by **GERMANISCHER LLOYD**



Luncheon Speaker:

**Energy - Production and Consumption:
A World Forecast**

MATT SIMMONS

Chairman & CEO, Simmons & Company International

SESSION 2

Flag States - The Currents of Change:

Back to Core Business

How do we achieve the balance?

session 2: Flag States - The Currents of Change:

SESSION CHAIRMAN

13:10 **MICHAEL GREY**
Maritime Editor / Commentator, Lloyd's List

SPEAKERS

13:20 **Flag Administrations - What is our core business?**
CLAY MAITLAND
Managing Partner, International registries

13:30 **Checks and Balances and Flag Competition**
STEVEN BLIGH
CEO, Maritime & Coastguard Agency UK

13:40 **Shipowner's view - What Flag Administrations need to provide**
ARTHUR BOWRING
Managing Director, Hong Kong Shipowners Association, China

13:50 **Checks and Balances and Class Competition. How can Safety come first in the competitive world of classification?**
ALAN GAVIN
Marine Business Director, Lloyd's Register

14:00 **OECD Perspective**
BRUCE CARLTON
U.S. Maritime Administration

14:10 **What does Class require from the Flag Administrations?**
HANS PAYER
External Affairs Advisor, Germanischer Lloyd

14:20 **DISCUSSION AND DEBATE BETWEEN SPEAKERS - DISCUSSION LEADERS - AUDIENCE PARTICIPANTS ON THE FOLLOWING THEME:**

Flag States: Price Competition or Quality Competition

JOHN MERVYN JONES
Director Bahamas Maritime Authority

REAR ADMIRAL THOMAS GILMORE
Assistant Commandant for Marine Safety, Security and Environmental Protection, U. S. Coast Guard

STEWART WADE
Vice-President, American Bureau of Shipping

15:20 Break hosted by **RINA**



More current information concerning the conference can be found on our website at

<http://www.mareforum.com>

SESSION 3

The Winds of Change:
Markets and Market Forces

The Quest of Ulysses:

Which are the trends in
Global Commodity
Movements?

How to create win-win-
win situation between
Owners - Charterers and
Capital Providers?

session 3: The Quest of Ulysses:

SESSION
CHAIRMAN

16:00

JOSEPH J. COX

President, Chamber of Shipping of America

SPEAKERS

16:10

LNG

TIM GAUGHAN

Shell International Trading and Shipping Company Limited

16:20

Bulk Liquid

DEREK SOLON

Poten & Partners

16:30

Containers

PETER TIRSCHWELL

Editor in Chief of the Journal of Commerce

16:40

Dry Bulk

PHILIP ROGERS

Director Research, Galbraiths Ltd, UK

16:50

The Capital Providers View: "A TANGO FOR THREE?"

HUGH BAKER

Director Global Shipping Group, ING Bank

17:00

Structuring a "WIN-WIN-WIN" deal for Owners, Charterers, and Capital Providers

ANTHONY GURNEE

Managing Partner, Tridens LLC

17:10

**DISCUSSION AND DEBATE BETWEEN SPEAKERS -
DISCUSSION LEADERS - AUDIENCE PARTICIPANTS ON
THE FOLLOWING THEME:**

**How to create WIN-WIN-WIN situation
between Owners-Charterers and
Capital Providers?**

18:00

Conclusions first day by the Conference chairmen

RICHARD T. DU MOULIN

Chairman, Intertanko North American Committee

President Intrepid Shipping LLC

RICHARD LARRABEE

Director, Port Commerce Dept. of the Port Authority of New York New Jersey

18:30

Cocktail Reception hosted by

INTERNATIONAL REGISTRIES



19:30

MARE FORUM USA 2004 DINNER hosted by

- FORTIS BANK - ING BANK - NIB CAPITAL BANK

- ABN AMRO BANK - MARE FORUM

NIB CAPITAL

ING 

 ABN AMRO



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TUESDAY, APRIL 27TH 2004

SESSION 4

The Capital Markets

The Rising Tide of Consolidations and Newbuildings

How to Secure Cheap Money to Finance Either?

session 4:

SESSION
CHAIRMAN

09:00

The Capital Markets

TACO VAN DER MAST

Member of the Managing Board and Managing Director NIB CAPITAL BANK

SPEAKERS

09:10

Owners' Requirements: What owners think they should get from their capital providers and why?

ROBERT BUGBEE

President & COO, OMI Corporation

09:20

Perspective of Capital Providers: Making profitable returns in a changing environment: What challenges do Capital Providers face?

RON BECK

Managing Director, Oaktree

09:30

The Need for Consolidations

PETER GEORGIPOULOS

Chairman, General Maritime

09:40

Why is private equity Today an attractive proposal for today's shipowner?

AXEL SCHROEDER

CEO, MPC CAPITAL, GERMANY

09:50

Why should a company go public? Why and when should a company delist?

PAUL LEAND

CEO, American Marine Advisors

10:00

Supplemental debt sources to commercial bank debt

SVEIN ENGH

Managing Director, Fortis Capital USA

10:10

DISCUSSION/DEBATE BETWEEN SPEAKERS, PANELISTS AND AUDIENCE PARTICIPANTS ON THE FOLLOWING THEME:

What is the Price of Money in Shipping Today and what it will be tomorrow?

CARL ERIK HAAVALDSEN

Board Member, Transpetrol Group

GRAHAM PORTER

Vice President, Seaspan Container Lines Ltd

ANTONY ARGYROPOULOS

Senior Vice-President, DVB Bank AG

11:10

Break hosted by **AON RISK SERVICES**

DISCUSSION
LEADERS

AON
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More current information concerning the conference can be found on our website at

<http://www.mareforum.com>

SESSION 5

Is the Barometer Rising for Ports and Terminals?

Security, Bottlenecks and Investments

Boucharde Transportation Co. Inc.



Boucharde Coastwise Management Co.
A Heritage of Bargaining Experience and Family Pride

SESSION 6

Fair Winds and Following Seas for Short Sea Shipping

Utopia or reality?

Building an economic and environmental case for Short Sea Shipping

This session is hosted by:
The U.S. Department of Transportation
Maritime Administration



session 5:

SESSION
CHAIRMAN

11:20

SPEAKERS

11:30

11:40

11:50

12:00

12:10

12:20

DISCUSSION
LEADERS

13:10

Is the Barometer Rising for Ports and Terminals?

DANIEL F. SHEEHAN

Advisor, Maritime Administration of the Marshall Islands

Maritime Security - How will Ports be ready for the ISPS Code?

COMMANDER LINDA FAGAN

US Coast Guard

Container Security Initiative - Is it Working?

U. S. CUSTOMS SPEAKER

Maritime Security:

KATHY METCALF

Director, Maritime Affairs, Chamber of Shipping of America

What's wrong with ports and how to solve the problems?

WILLIAM GRAY

President Gray Maritime

The Balance Between Public Private Investment

STEPHEN SHAFFER

Project Economist, Moffatt Nichol

DISCUSSION/DEBATE BETWEEN SPEAKERS, PANELISTS AND AUDIENCE PARTICIPANTS ON THE FOLLOWING THEME:

What's wrong with ports and how to solve the problems?

PIETER VAN AGTMAAL

Managing Director, Royal Association of Netherlands Shipowners

ROBERT DEMOTTA

Managing Director Marine, Aon Risk Services USA

Lunch hosted by **BOUCHARDE TRANSPORTATION CO. INC**

Luncheon Speaker:

Are Safety and Profitability Incompatible in Today's Maritime Regime?

TERJE STALLSTROM

Senior Vice President, Class Policy and Quality Management

session 6:

SESSION
CHAIRMAN

14:10

SPEAKERS

14:20

14:30

14:40

14:50

15:00

15:10

15:20

DISCUSSION
LEADERS

16:20

Fair Winds and Following Seas for Short Sea Shipping

PETER SHAERF

Vice Chairman of Short Sea Shipping Co-operative, SCOOP
Senior Vice President, American Marine Advisors

CAPTAIN WILLIAM SCHUBERT

The Maritime Administrator, U.S.A

How we do it in European short sea and inland trades

PIETER VAN AGTMAAL

Managing Director, Royal Association of Netherlands Shipowners

Shippers Requirements

PETER GATTI (invited)

Vice President, NITL

How to decide short sea/inland/integrated transport

NICOLETTE VAN DER JAGT

Secretary General, European Shippers Council

Intermodal Connections vs. Short Sea Shipping

— New York to Albany, Container on Barge — A Case Study

LLOYD THOMPSON

Senior Transportation Planner, Moffatt Nichol

A U.S. Shipowner's View

CHARLES G. RAYMOND

Chairman, President and CEO, Horizon Lines, LLC

DISCUSSION/DEBATE BETWEEN SPEAKERS, PANELISTS AND AUDIENCE PARTICIPANTS ON THE FOLLOWING THEME:

Working Solutions for Short Sea Shipping

JACQUES MICHAUX

Deputy Director, Maritime Transport, European Commission

THOMAS A. ALLEGRETTI

President & CEO, The American Waterways Operators, Arlington, Virginia

Break

SESSION 7

Synthesis: The Passage Plan

Creating an Agenda for
Government, Industry and
Stakeholders
- Setting the Priorities-

session 7:

SESSION
CHAIRMEN

17:00

Synthesis: The Passage Plan

Round Table: discussion/debate by Session Chairmen Discussion
Leaders and Audience Participants

RICHARD T. DU MOULIN

Chairman, Intertanko North American Committee
President Intrepid Shipping LLC

RICK LARRABEE

Director, Port Commerce Department Port Authority of New York and New Jersey

MICHAEL GREY

Maritime Editor / Commentator, Lloyd's List

JOSEPH J. COX

President, Chamber of Shipping of America

TACO VAN DER MAST

Member of the Managing Board and Managing Director
NIB CAPITAL BANK

DANIEL F. SHEEHAN

Advisor, Maritime Administration of the Marshall Islands

CAPTAIN WILLIAM SCHUBERT

The Maritime Administrator, U.S.A

PETER SHAERF

Vice Chairman of Short Sea Shipping Co-operative, SCOOP
Senior Vice President, American Marine Advisors

AND AUDIENCE PARTICIPANTS

DISCUSSION
LEADERS

18:00

CONFERENCE CONCLUSIONS BY THE CONFERENCE CO-CHAIRMEN

RICHARD T. DU MOULIN

Chairman, Intertanko North American Committee
President Intrepid Shipping LLC

RICK LARRABEE

Director, Port Commerce Department Port Authority of New York and New Jersey

18:10

FAREWELL RECEPTION

More current information
concerning the conference can be found on our website at
<http://www.mareforum.com>

MARE FORUM

Mare Forum, organisers of the influential Mare Forum conferences, specialises in conference management, project development and policy marketing.

Mare Forum's goal as a professional conference organisation is to bring together policy makers and chief executives of industry in a decisive dialogue and debate, where business strategy and policy-making for today and tomorrow's issues can be realised with optimal results.

Mare Forum has frequently created groundbreaking and progressive concepts, developing them into conferences on an international level, and drawing worldwide attention.

The international conferences of Mare Forum have attracted the active participation of governmental officers, policy makers and businessmen, and have resulted in the creation of new policy, effective networks and fresh perspectives of the future.

Mare Forum collaborates with a large scope of international organisations, and in the process of expanding its research and promoting new projects, maintains an active network of forward-thinking, high-level individuals in a range of sectors.

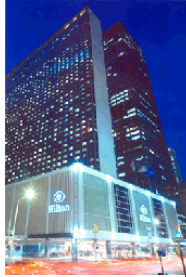
Contact information:

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The Netherlands
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Fax: +31.10.270.9870
E-mail: info@mareforum.com
Visit our website at www.mareforum.com

Conference Venue

Mare Forum USA 2004 is set for Monday & Tuesday 26 & 27 April 2004, in the heart of New York at the **Hilton Hotel NEW York**
1335 Avenue of the Americas
New York, NY 10019
Tel: +1-212-586-7000 Fax: 1-212-315-1374

The Hilton New York has the perfect location at Rockefeller Center. The hotel has completed a sweeping 90 million dollar renovation and redesign to take guest comfort and service to new heights. A favorite hotel of business and leisure travelers, the hotel is just one block from Fifth Avenue shopping, near Broadway Theatres, in the heart of the business and media capital.



S P O N S O R S



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Boucharde Coastwise Management Co.
A Heritage of Seafaring Experience and Family Pride



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Solid partners, flexible solutions

North Star Maritime, Inc.
Marine Industry Consulting



Mare Forum USA 2004
Navigating through a Sea of Change

HILTON HOTEL, NEW YORK
26TH & 27TH APRIL 2004

To register for the conference, please complete
this form in **PRINTED CAPITALS** and return it
to Mare Forum by fax: + 31 10 270 98 70

Registration deadline is set for April 20, 2004.

CONFERENCE REGISTRATION FORM

Only one delegate should register
with this form. Extra copies can be
obtained from the conference office,
or copies of this form may be used

For further questions
contact Mare Forum on
T: + 31 10 281 06 55
E: info@mareforum.com

Delegates name (Mr./Ms./Mrs.) Circle one

Last Name			First Name		
Company			Job Title		
Mailing Address					
Postal Code		City		Country	
Telephone			Fax		
E-mail					

• **Conference Fee for Person-restricted Pass: US \$ 780,-**

(The conference fee includes attendance and documentation, refreshments, luncheons during scheduled breaks in the conference program, reception and dinner)

• **Payment Method** (please check method, and provide necessary information)

Bank Wire Transfer: The total amount due for participation in Mare Forum 2003 conference has been transferred by bank wire transfer accompanied by your full name and the reference code Mare Forum USA 2004 to:

ING Bank, IBAN: IBAN NL 67 INGB 065.21.54.646, BIC: INGBNL2A
Accountholder: Mare Forum B.V., Rotterdam, The Netherlands

Credit Card (check which credit card)

American Express

Master Card

Visa Card

**Note: all payments must be made in US Dollars and free of all bank or other charges.*

Cardnumber: _____

Expiration Date: _____

Cardholder's name: _____

Cardholder's address: _____

Date: _____

Signature: _____

CONDITIONS

All participants who wish to attend the conference must be registered. Participants are requested to return registration form per participant to MARE FORUM by fax, or by mail, at the fax number or postal address listed below.

Please note that a letter of confirmation will be sent to you only after the registration fee has been received and recorded on our accounts. Please present this confirmation at the registration desk at the conference venue as proof of your registration.

Please note that your registration is a Person - Restricted Pass, which means that only the registered participant will be admitted for any of the activities of the conference. A Person Restricted Pass for conference participation may not be shared by more than one person.

CANCELLATIONS SUBSTITUTIONS & REFUNDS

Should you be unable to attend the conference, a substitute participant is always welcome at no extra charge if he/she carries a letter of authorisation from the original participant and if the conference office has been notified of the name of the substitute participant before the conference.

Refunds will be dealt with after the conference.

Mare Forum reserves the right to charge a handling fee of EURO 100; for cancellations made before March 30, 2004. If cancellation is made after March 30, 2004, no refunds will be made, and full payment is required.

INSURANCE

The conference organisation cannot accept any liability for personal injuries or for the loss of and/or damage to personal belongings of the participants, either during or as a result of the conference. Please check the validity of your personal insurance.

I agree with Mare Forum's conditions,

Date: _____

Signature: _____

Mare Forum USA 2004
 Navigating through a Sea of Change

HILTON NEW YORK
 26TH & 27TH APRIL 2004



Hilton New York
 1335 Avenue of the Americas
 New York, NY 10019
 Tel: +1 212-586-7000 Fax: +1 212-315-1374

**To reserve a room at the Hilton New York
 please complete this form and send it
 directly to the Reservation Department on
 fax: + 1 570 450 15 88 before April 2, 2004**

**It is very important you reserve a room
 as soon possible as availability is limited**

Mare Forum has made
 a block booking of rooms
 at the Hilton Hotel NY
 and has negotiated special
 rates

Delegates wishing to make
 a reservation should contact
 the Hotel directly and refer
 to their participation in
 Mare Forum USA 2004

HOTEL REGISTRATION FORM

• Guest name (Mr./Ms./Mrs.) Circle one

Last Name _____		First Name _____	
Company _____		Job Title _____	
Mailing Address _____			

Postal Code _____	City _____	Country _____	
Telephone _____	Fax _____		
E-mail _____			
Arrival date _____		Departure date _____	

• Room type

*Conference Rate, the room rates are subject to 13625% local taxes and fees, plus an additional \$2,00 occupancy tax per room per night.
 Hotel check-in: 15:00. Check-out:12:00*

Room	<input type="radio"/> Single Rate	<input type="radio"/> Double Rate	<input type="radio"/> Triple Rate	<input type="radio"/> Quad Rate*
Main House King Room	\$ 199,00	\$ 199,00	\$ 219,00	\$ 239,00
				(*please check one)
	<input type="radio"/> smoking	<input type="radio"/> non- smoking	(please check one)	
	special request: _____			

Early Departure fee: Hilton Hotel will add an early check-out fee of &\$ 100.- on the guests individual account when check-out is prior to the guests reserved check-out date. In order to avoid the early check-out fee the Hilton New York must be advised before check-in of any change in planned length of staying.

• Guarantee & Cancellation

*For booking to be considered confirmed, full stay should be guaranteed. Please fill in the Credit Card information required.
 Cancellation charges*

American Express Master Card VISA Diners Club JBC (please check one)

Cardnumber: _____

Expiration Date: _____

Cardholder's name: _____ Date: _____

Cardholder's address: : _____ Signature: _____

HOTEL USE ONLY	Confirmed Cfmn No.	Not Confirmed
	Acknowledged by	Date Confirmed